

MINUTES – BOARD OF GOVERNORS
July 2010

Present: Roger Martin, Becky Spears, Julius Germano, Ron Bailey, Milt King, Karen Murphy, Blake Kopplin, Mona Koonce, Sue Colburn, Margaret Millsap, Rachel Wadsworth, Guy Fanelli, Director of Operations; Cindy Jones, Director of Membership; Shen Te Smith, Director of Member Services; Jeff Hunter, Director of Golf, Michelle Dodier, Director of Tennis

The meeting was called to order by Chair Julius Germano at 6:07 pm. Julius motioned to approve last month's minutes, Margaret approved, Becky seconded the motion. Julius turned the meeting over to Guy for the Management report in Sergio's absence.

Guy reported the 25 days of specials leading up to the 25th Anniversary has been well received. In F&B there has been a 4 time increase in member dining on Friday and Saturday night. Guy also addressed a letter that was sent to Sergio about conditions of the restrooms on the North course. Some of the issues presented in the letter were: water always on the floor; toilets don't frequently flush; toilet seats are old and are not appropriate; the restroom is always hot; cleanliness of the restroom; and chipped paint. Guy explained all of the issues have been addressed and management has come up with the following solutions: the wax seals for the toilets have been replaced, the toilet seats and mirrors were replaced, the sky domes in the restroom are being removed and replaced with plexiglass and a solar fan. The cleaning schedule with the management company has been addressed, and the restrooms will be repainted once the ceilings are replaced. Sue Colburn is happy the issues are being addressed and hates it took a letter for the changes to be made. The Fourth of July Celebration was a success and we received a lot of great comments. Guy also reported Cindy Jones has accepted another position and will be leaving Century Golf. Her last day will be Friday, July 23. The Board expressed their appreciation to Cindy for what she has done for the Club.

Membership & Ambassador Report – Cindy Jones and Mona Koonce:

Cindy referenced the member profile packets and membership numbers. For the end of June there were 936 golf, 364 tennis, 522 social and 31 dining only members. We had a great June and are starting with a great July. The Membership department enrolled 90 new members in the last seven weeks. A lot of the new members are tennis and social memberships. Mona reported she is very proud of the membership and what the Ambassadors are doing around the Club. She would like to work with Rosalie and Shen Te to start a military Club within a Club.

Golf & Greens & Golf Report – Barry Carter and Jeff Hunter:

Barry reported our biggest concern is the Emerald bermuda on greens and tees on the South. Polling superintendents that have Emerald on their courses, those that did not overseed came through the winter in reasonable shape. Those that did overseed suffered a very rough transition. Therefore, we will not overseed tees and greens on the South this next year. Second problem with the Emerald bermuda is a high population of destructive nematodes, for which there is no control currently available, on suppression with organic materials. Other supers with Emerald are also experiencing high nematode populations. The other course in our immediate area with Emerald tested and found populations in the thousands in submitted samples. Champion greens on the North came through the winter

reasonable good, with only a few bare spots in edges. Those areas will be sodded out this week. Some of those areas are where greens contours were changed without changing out the underlying soil to greens mix. Fairway transition on the North course came through very well, with no issues. South course is being prepped for the AJGA tournament this week.

Jeff reported the AJGA tournament is going on and we have not received any complaints from the membership about hosting it. Saturday afternoon was our biggest day of guest fees for a total of \$3,800. The MGA tournament went well and the Men's Sr. Club Championship is coming up. There will be a Couples event on the 25th. All of the Couples are going really well. Margaret wanted to recognize Carol Churchill for her work organizing all of the volunteers for the AJGA tournament. Ron asked Jeff to publicize the Hole in One more often or consider having a standard bullet in the newsletter to publicize it.

Tennis Report – Milt King:

Milt reported \$1,500 was raised during the Rally for the Cure. Proceeds will go to the Susan G. Komen foundation. 80 members attended the Prince Demo Night and Mixer. 68 members participated in the July 4th event. Upcoming events in Tennis are: July 21st Ladies Playday, July 23-24 six clubs will participate in the Sneakers & Cleats event. The six clubs are Oak Hills, Dominion, San Antonio Country Club, Fair Oaks, Cordillera Ranch and Sonterra. July 24th Sonterra will host a Men's Playday and July 30th there will be a mixer and Wilson Demo day.

SWA Report – Karen Murphy:

The SWA currently has 115 members. 18 ladies attended the Cooking with the Chef event. July 23rd is the next meeting and the presentation will be from Beverly Schwartzman from Say Si Outreach

Entertainment Committee Report

In Peter's absence Blake reported on the upcoming Salsa Night on Friday, July 23.

House Committee – Blake Kopplin

Blake reported he has a list of issues to meet with Sergio about and would like to get an update on how we are going to brighten up the 19th Hole as well as the ladies locker room. The TV is up in the main bar area but he would like to see the couches moved out and add tables to provide more seating during happy hour. Becky mentioned while at the pool she noticed a large rust spot at the base of the diving board as well the lifeguard chairs need to be repainted. She believes if we had a part-time position dedicated to doing minor touch up and routine maintenance around the Club that would make a huge difference. Julius expressed frustration about things simply not being taken care of until the issue is escalated to management. Julius also mentioned the ink has been difficult to read on the receipts. Guy will look into fixing the issue.

Clubs within a Club – Rosalie Hallenberger:

Book Club is not meeting over the summer. Dorothy Kellogg approached her about starting a group for single or widowed women to get together once a month and would like suggestions on names for the Club within a Club. The group suggested "Friendship Club" or "Club Connections".

Old Business –

Cap Fund:

We see the status through the membership numbers on where we stand with the cap fund. Julius and Sergio will be going to Latrobe, Pennsylvania next week and he is interested to hear the challenges other Clubs are facing as well.

Employee Assistance Program:

After discussion on the criteria of the Scholarship fund, Becky moved to change the employee commitment after receiving the continued education through the scholarship from six months to one year of continuing employment at Sonterra.. Milt seconded the motion, all were in favor.

New Business-

Julius reported that he would like to see a policy in place that would allow social members to receive a discounted rate to golf in hopes of encourage members to upgrade to the golf category. Jeff responded we currently do not have a set policy that gives social members a set discounted price for golf. Julius asked Roger and Margaret to work with Jeff to possibly set a price for social members to golf. This policy would not increase the number of times a social member can play golf according to the Membership rules.

Blake reported he has received complaints from several new members about the additional charge upon joining to receive auto tags. He would like to see new members not get charged the additional fee. Guy mentioned the reason for the charge is we have to pay a third party vendor to enter member information and maintenance the security gates. The Club does not make a profit off of charging new members for the auto tags. Julius asked Guy to take the recommendation for consideration by management from the board that new members not be charged for the auto tags.

Julius thanked everyone for coming and the meeting was adjourned at 7:32 pm.