

*THE CLUB AT SONTERRA
BOARD OF GOVERNORS
MINUTES*

Date: Tuesday, October 14, 2008

Grant Morris, Chair

Susan Crouch, STA
Mickey Gayler, Chairman Emeritus
Milt King, Vice-Chair
Rosalie Hallenberger, Historian
Cathy Lay, SWA

Richard Tisdale, MGA & Ambassador Council

MEMBERS AT-LARGE

Arthur Abelman
Julius Germano
Jordan Hanna
Gary Nedwed
Becky Spears

Absent: Richard Tisdale, Jordan Hanna, Julius Germano, Rosalie Hallenberger, Mickey Gayler

Club Representatives: Ross Thornbrugh, Barry Carter, Guy Fanelli, Gene Miller

Chairman Grant Morris called the meeting to order. Grant then introduced Cindy Jones, the new Director of Membership to the board. Marian Dyer pointed out that one of the changes on the September minutes was not made regarding the referral to the Policy Committee to examine whether guidelines were needed on outside events on member play days. Grant said that the minutes for September were to be revised and emailed out for approval.

COMMITTEE REPORTS

MEMBERSHIP COMMITTEE/AMBASSADOR COUNCIL:

Richard Tisdale was not in attendance. Ross asked everyone to go through the profile sheets; he did mention that we are just under the 1100 mark. We have had more resigns than usual for this time of year. We have 1081 full golf, 452 tennis and 549 social. We have to work very hard to get to the 1150 number. Now that the South Course is open we have had positive feedback. Cindy said that she does not have any prospects at this time. She was out on the tee box this past Saturday and had several referrals from members and one new tennis member. The Ambassador Council is doing their part to bring in perspective members. Ross mentioned that the Tennis had 4 new adds. Marian Dyer had a request that the profile sheet include the email of the spouse. She also mentioned that a lot of emails sent on behalf of the Sonterra Women's Golf Association do not get a reply because the email does not belong to the spouse. Cindy said that the email information is on the profile sheet and we will include the spouse email information.

HOUSE COMMITTEE: (Sub-Committee reports below.)

FOOD & BEVERAGE

Cathy Lay said that the Luigi Bosco Wine Tasting was a hit. The lay out was outstanding. Tuesday Night on the Terrace is now Grillin & Chillin. This is having greater success because of the adult only event and live music. Grant asked if we are promoting this every week. Guy said that this event is on the email blasts and we have flyers and table tents around the club. Cathy also said we are going to have the Friday Night Lights on October 24th. Jeff Hunter would like to add a Golf Shop Sale with the Demo Day. We are also going to have the Halloween Spooktacular and the Spurs Kickoff Party. We are working on the mystery murder mysteries. Guy and Liza are gathering information on this event. Arthur wanted to mention that the service in the tennis grill is not doing well. They do not come out to

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the tables to serve the members. The sandwiches and salads do not have expiration dates on them. Milt King stated he had personally checked the Grill food, and dates are now appearing. The stock at the grill is always low. Arthur suggested that there be a check list for the staff to go over every day. The cleanliness of the patio area is not being cleaned well enough. There is not soup in the Sports Grill, members are asking for soup at the grill. There haven't been any specials of the week or sandwich of the day. Grant suggested that these issues get resolved in the committee meeting. Becky asked what is the schedule for changing the menu in the 19th hole. Guy said that the menus are being changed this week and they are changed three times a year. She also asked about the resort casual dining policy. Guy said that we are doing a "soft approach" to the members who are breaking policy. Arthur asked what was going to be done about tracking the comments on service. Guy said that they get dropped in a safe at night and then go to Accounting. It is the responsibility of the manager to keep track of this.

CLUB MAINTENANCE:

Arthur Abelman did not do a walkthrough with Kevin this month. He does have some issues with maintenance and believes that no following thru is done with these tasks. Arthur would like Kevin to produce a list of maintenance projects. The list needs to have the priority projects at the top of the list. Arthur feels that the items on the list are not being completed. Grant would like Arthur to follow up on the list and give a copy of the list to Ross and have a copy of the list in the minutes. Becky Spears mentioned that Kevin does have a lot of responsibilities. She said that he should not be in charge of valet. This takes him away from other responsibilities that are more important. Guy mentioned that valet is not part of his daily routine. Kevin also gets involved in other things that he should not be involved in.

BUDGET/CAPITAL FUND COMMITTEE:

Gary Nedwed said that there were no changes concerning the Member Fund. Ross went over the financials and he focused on the golf revenue, which is \$230,000 behind the plan. We had more tournament revenue than what was in the budget. Overall, we are \$315,000 behind in EBITA.

TENNIS ASSOCIATION:

Cathy said tennis just finished the club mix doubles and we are in the middle of the club singles championship. There was a very good turnout. We are having the Under the Lights on November 8th. We are going to give out information about the new trial membership. We are also going to have Toys for Tennis Luncheon on November 19th. We are also taking nominations for vacancies in the Tennis board. Milt commented that we need to make sure that Guy knows about all the events in Tennis so that we make sure staff is available. Arthur said that there was adequate staff but they are not approaching other tables to ask if they wanted to order anything. Susan mentioned that there needs to be more help for the tennis events because it does get extremely busy. Guy also mentioned that he gets several applications from potential employees but they fail to come back because of the drug screening.

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SONTERRA WOMEN'S ASSOCIATION:

Cathy said that we are going to have a luncheon this Friday. Next month is the Holiday Bazaar, we have several new vendors. Cindy Jones said that the membership department will have a table at the luncheon.

HISTORIAN/CLUBS WITHIN A CLUB:

Arthur Abelman asked if the Texas Hold Em is an official club. He had a lady member ask if she can join this club. Ross said that this group meets in the Men's Locker Room and she is not allowed there. Ross mentioned that this is not an organized club and it does not have any by-laws. Becky Spears said that this club is published in the newsletter as an official club. Grant said that clubs within a club committee solve this issue. He also mentioned that if this club does not have by-laws, it should not be published in the Newsletter. Becky suggested that the policy committee review the table game policy at the next Policy Committee meeting.

GOLF & GREENS COMMITTEE:

Barry said that we opened 9 holes on the South Course and we had a lot of positive feedback. Gary Nedwed played the South Course this morning and he said that the tees are great, the fairways are already better than they were before the renovation and the greens putted very well. The nine holes played very well. The concerns are the fairways on holes 1, 2 and 3. He doesn't think they will be ready by November 1st. Barry also mentioned that the landscaping looks great. He put 24 tons of fertilizer between the North Course and South Course. All the greens are coming in well and the irrigation system is working well. Becky Spears mentioned that one of the concerns was people straying off the paths. Barry said he has several of his staff looking out for violators in the South Course. On the North Course, we have about 40 skunks that are tearing up the fairway. We are working on getting this problem fixed. Ross and Barry met with the POA and came to a compromise about the natural grass. The irrigation system on the North Course needs some maintenance that is being worked on. Barry also requested to replace the liner in the lake on #10. The tee signs for the South Course will be in this Friday, the theme is Black and Gold. Barry asked the board to take note of the plastic liner on the cup that is being used. Gary Nedwed said these liners are great and should be used on the North course as well. Gary also mentioned that the bunker sand is not as soft as the North Course but plays very well. Marian Dyer acknowledged on behalf of the Golf & Greens Committee Barry's effort for the North Course Operations Manual was extraordinary. Jeff Hunter mentioned that we are in bad shape on golf carts. Our carts are running out after 18 holes. The batteries are not in good shape. He is trying to get a proposal for new golf carts. Our lease is over in March and if we get into full member next year we are going to be in trouble. Marian Dyer mentioned that the San Antonio Country Club has very nice new EZ Go golf carts. Jeff said that another golf cart was stolen and they finally found it in the lake on #3. He suggested that the members sign in and get a key in the golf shop for a cart to be able to control the carts.

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POLICY COMMITTEE:

Becky Spears said that Jordan Hanna from the Policy Committee responded to Walter Leeman, who had a problem with the Tennis Association not taking action on a perceived "conflict of interest". Becky received a letter from a member that was very upset because another member showed up with camouflage cargo shorts on the first tee. She asked if the managers go over the policy rules with their staff and how frequently is this done. Jeff Hunter asked if the dress code/cargo pants were finalized on the rules and regulations. The cargo pants issue will be very hard to tackle because everyone from different ages wears cargo shorts. Becky Spears said that we will be notifying the members by letter that he has violated the dress code. Cathy Lay said that we do not want tacky and torn cargo shorts on the golf course. It was concluded that we need to promote the new dress code to all the members by inserting the new policy in the bills that are going out in November. Grant said that this issue needs to go back to policy and be defined with more detail.

OLD BUSINESS

Grant asked Milt to go over the nominee names for the 2009 election to the board. Milt said there were 15 nominees, and Becky, Gary and Milt had called each of them to confirm they wish to appear on the ballot.

He went through the list of people who declined and accepted. The ballot will go out in the November billing to all members. Grant then moved to the nomination for Vice Chair. Arthur Abelman nominated Becky Spears. The board voted unanimously to vote for Becky Spears for Vice Chair.

NEW BUSINESS

Grant discussed the outside tournament policy. The proposal from the Policy Committee was to allow one outside event per year on member play days. Becky would like to modify the wording when it comes to holidays that fall on Monday. Arthur Abelman said that the Board has already voted to allow one tournament in 2009. After discussion of the proposal, Grant referred the issue back to the Policy Committee for further study.

With no further business to discuss, the meeting was adjourned.

Grant Morris
Chairman, Board of Governors

Minutes Approved By Email Ratification on 10/29/2008

Minutes Compiled by: Brenda Cantu, Administrative Assistant